



STEELCAST LIMITED

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CIN L27310GJ1972PLC002033

AC/2079

By Listing Centre

Date: 12.08.2021

To,
Listing Compliance Department,
BSE Limited
Phiroze Jeejeebhoy Towers
Dalal Street, Mumbai 400 001

Dear Sir,

Sub: Submission of Investor Presentation under Regulation 30 of the SEBI (Listing obligations and Disclosure Requirements) Regulations, 2015.

Ref: Scrip Code 513517

With reference to the captioned subject, in compliance with Regulation 30 of the SEBI (Listing obligations and Disclosure Requirements) Regulations, 2015, we enclose herewith **Investor Presentation-August 2021** prepared by the company for general information to the investors and public at large. The Investor Presentation may also be accessed on the website of the company at www.steelcast.net.

You are requested to please take the above on your record.

Thanking You,

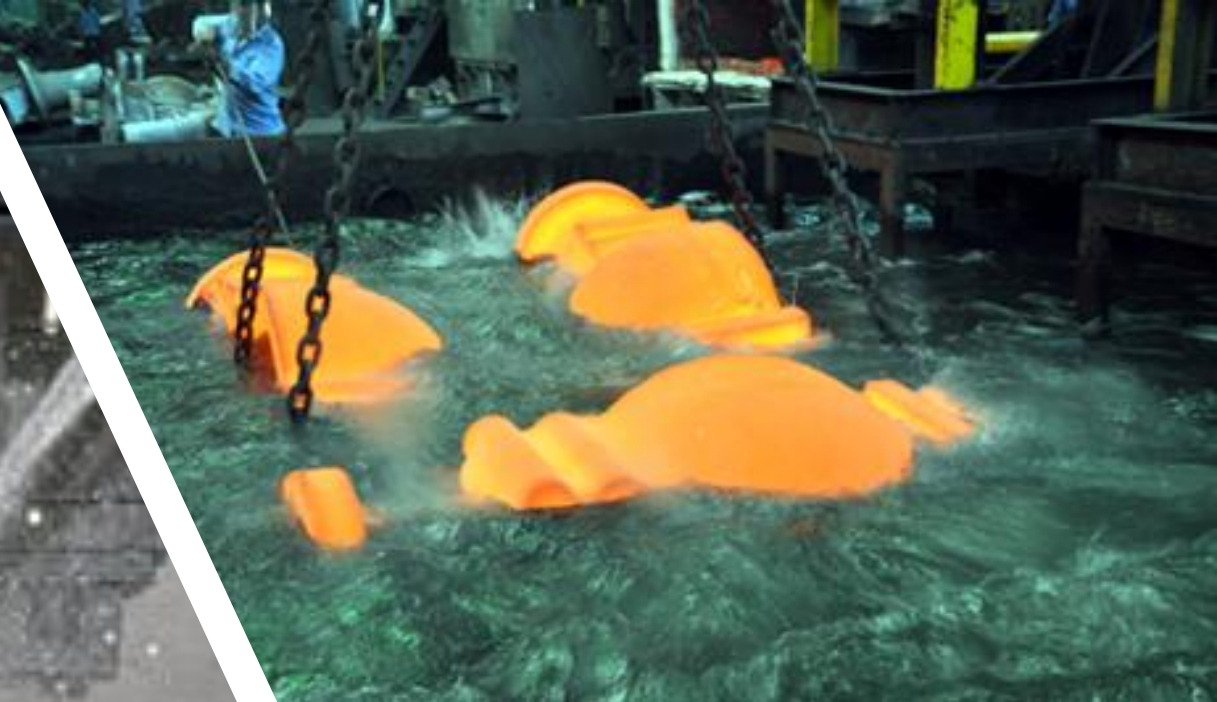
Yours faithfully,

For **STEELCAST LIMITED**

Mahesh Purohit
Digitally signed by
Mahesh Purohit
Date: 2021.08.12
17:13:34 +05'30'

Mahesh Purohit
Company Secretary

Encl.: Investor Presentation



Investor Presentation - August 2021

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One of the few companies in India and Globally manufacturing Steelcastings based on Sand and Shell Casting Process



Premier Position

Company enjoys a Premier Position in the Steel Casting Industry in India

Diverse Industrial Sectors

Catering to diverse Industrial sectors like Earth Moving, Mining & Mineral Processing, Locomotives, Rail Road, Construction etc.

Wide Range of Casting Products

Wide range of casting products including Austenitic Manganese Steel and High Chromium ferro alloys

Caters to a host of OEM's

Catering to a host of Original Equipment Manufacturer (OEMs)

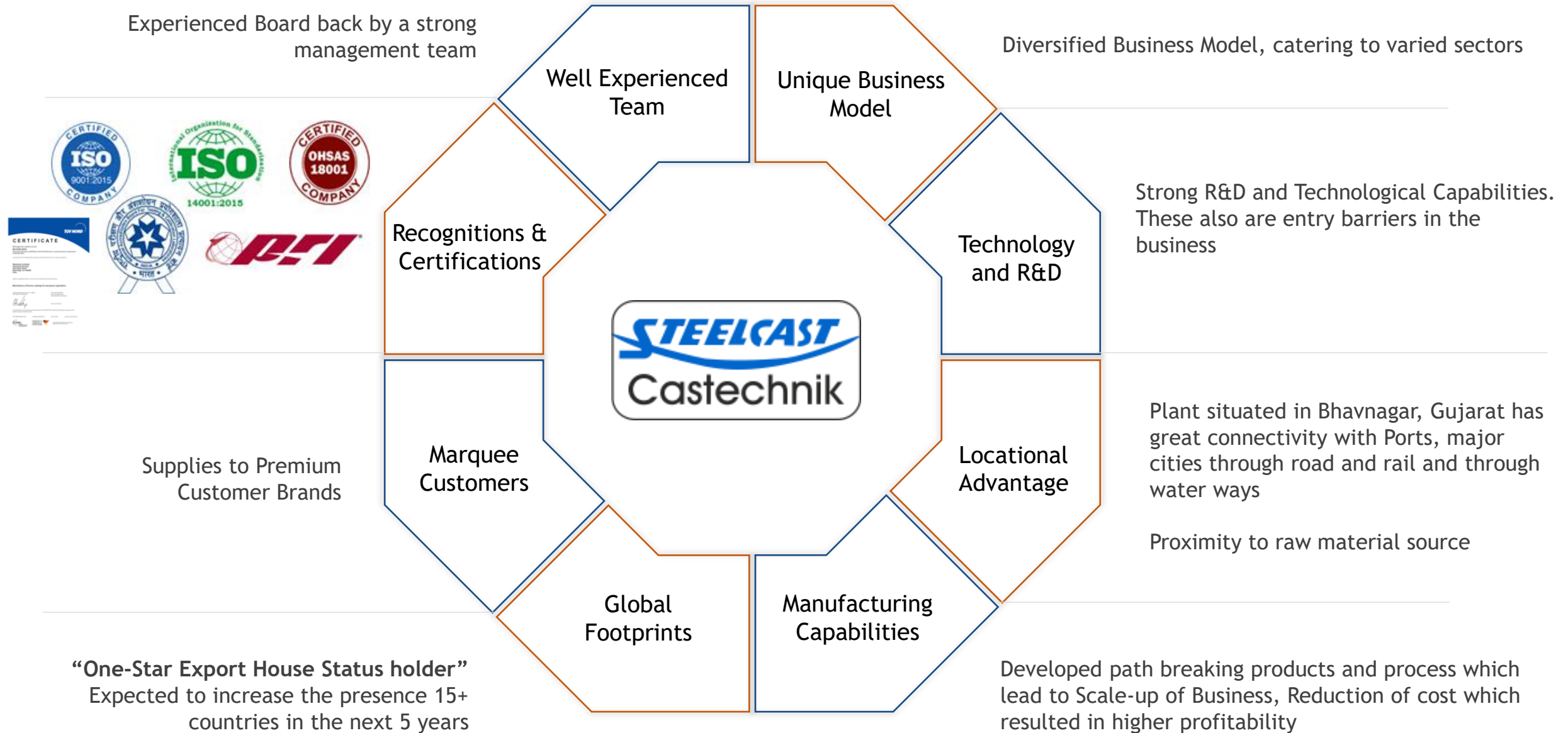
Highly Reputed Multinationals Clientele

Caters to highly reputed multinationals clientele both in India and abroad including Fortune 500 companies

Recognitions & Certifications



Key Strengths





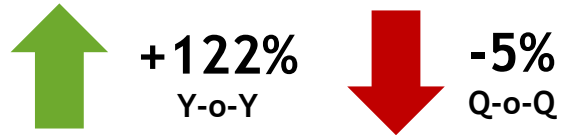
Financial Performance

Q1 FY22 Results



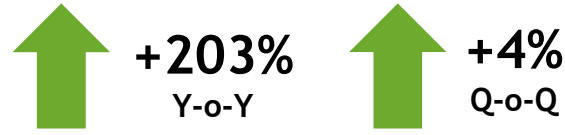
Revenue from Operations

Rs. 52.6 crores



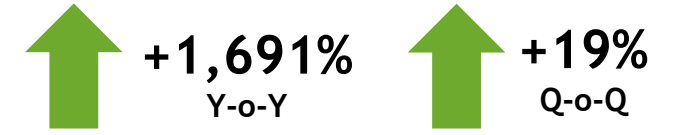
EBITDA

Rs. 11.6 crores

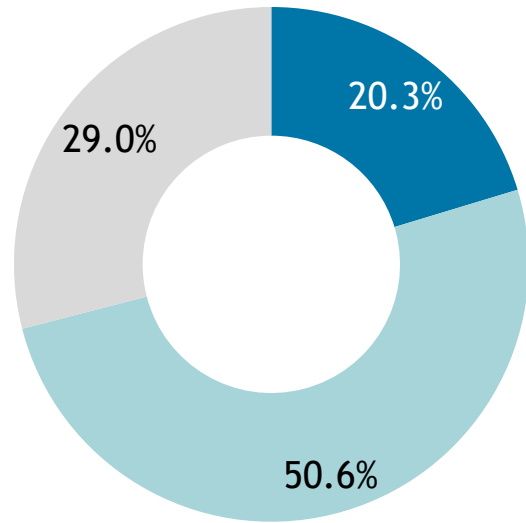


Profit After Tax

Rs. 5.3 crores

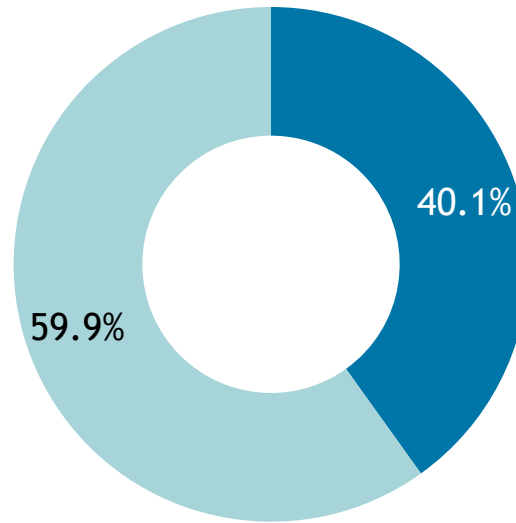


Industry-wise Revenue



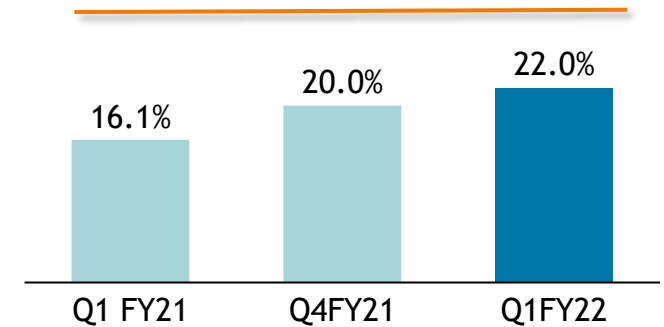
■ Mining ■ Earth Moving ■ Others

Geography-wise Revenue

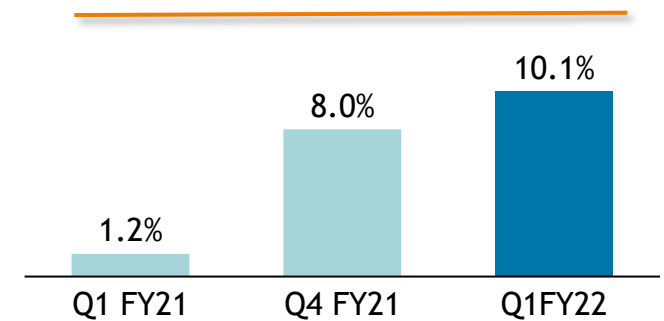


■ Domestic ■ Exports

EBITDA Margin



PAT Margin



Q1 FY22 Profit & Loss Statement

Particulars (Rs. Crs.)	Q1 FY22	Q1 FY21	Y-o-Y	Q4 FY21	Q-o-Q
Total Revenue	52.6	23.7	122%	55.5	-5%
Cost of Material Consumed	15.2	3.6		15.4	
Purchase of Stock					
Change in Inventories	-3.7	3.6		-3.0	
Gross Profit	41.1	16.4	150%	43.1	-5%
Manufacturing Expenses	5.4	2.4		7.4	
Power, Fuel & Water Charges	8.1	3.3		8.6	
Stores & Spares	8.0	2.2		8.0	
Value Addition	19.5	8.6	126%	19.1	2%
Employee Expenses	6.3	3.7		5.7	
Other Expenses	1.7	1.1		2.4	
EBITDA	11.6	3.8	203%	11.1	4%
EBITDA Margin (%)	22.0%	16.1%		20.0%	
Other Income	0.0	0.3		0.2	
Depreciation	4.3	2.9		3.9	
EBIT	7.3	1.2	490%	7.4	-1%
Finance Cost	0.2	0.8		1.0	
Profit before Tax	7.1	0.4	1679%	6.4	12%
Tax	1.8	0.1		1.9	
Profit After Tax	5.3	0.3	1691%	4.4	19%
PAT Margin (%)	10.1%	1.2%		8.0%	
EPS (As per Profit after Tax)	2.62	0.15		2.19	



Future Strategy

Strategy for Steelcast 2.0

Capacity Expansion

No. of Parts manufactured

No. of Customers

Geography presence

End-user Industry presence

Mining sector: Revenue contribution

THEN

NOW

De-risking Business Strategies

13,000 MTPA

30,000 MTPA

104

300+

11

36

2

15

3

9

80%

54%

Product Development



Business Development

Initiated a rationalization plan since last 2 years

Reduced manpower cost per unit by increasing productivity

Reduced demand for power from 10MW to 8MW

Introduced purchase of power through open market access. saving in cost from Re. 0.35 to Rs. 1.43 per unit

Reduced consumption norms of few key materials

Reduction in internal rejection which was around 6.0% is now averaging less than 4%

Reduction in throughput time for processing of castings - thus unlocking of capital from working capital needs

Strategy 2.0 : De-Risking Business

Mining Industry

+100%
(y-o-y)

Earth Moving Equipment

+60%
(y-o-y)

Construction Equipment

+60%
(y-o-y)

Locomotive & Railways

+300%
(y-o-y)

Cement & Steel sector

Flattish Growth

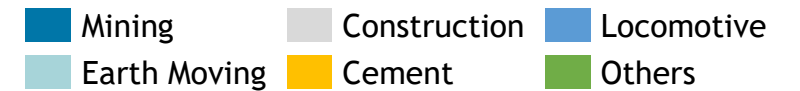
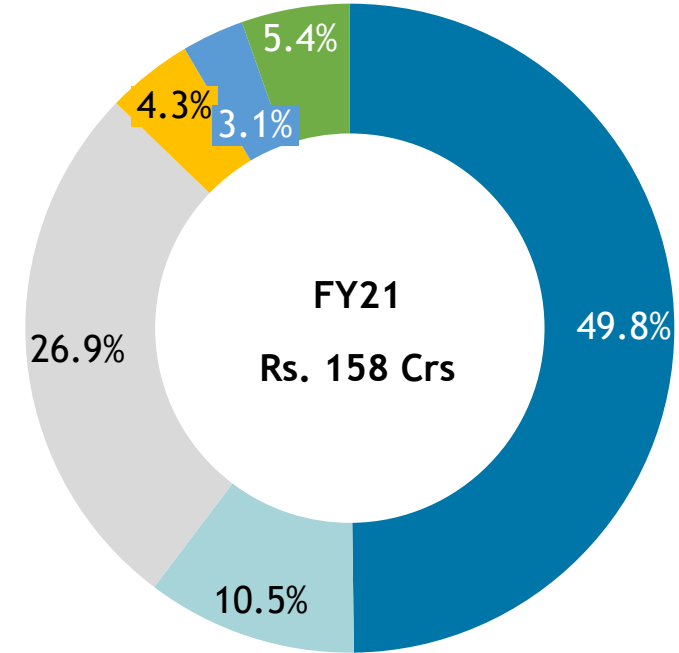
Ground Engaging Tools (GET)

Development of new customers and parts

Defence

Constant endeavour to contribute to defence of the nation by partnering with the Indian Defence units

Industry-wise Revenue



*y-o-y: (Expected Growth in FY22 as against FY21)

THANK YOU

Company:



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